

Albany Area Arts Council, Inc

Meeting Agenda

November 19, 2020

5:30PM – 6:30PM

Type of Meeting: Full Board

Meeting Facilitators: Nicole Williams, Executive Director

Invitees:

Nicole Williams (ED)	Smith Wilson (Past Pres.)	Rachel Mansfield
Bill Swan (Pres.)	Jim Ligon	Tim Brock
Wendy Howell (VP)	Sandy Peacock	Will Davis
Jenny Collins (Secretary)	Reedi Hawkins	Anthony Johnson
Kayanne Blackwell (Treas.)	Sarah Schatz	

- I. Call to order
- II. Roll Call
- III. Approval of minutes from 10.22.2020 meeting. (Pages 3-4)
- IV. Review of Treasury Reports
 - a) Profit and Loss Review FY 19-20 (Pages 5-8)
 - b) Treasury Reports (10.20.2020) Operational Acct: \$ 22,630.13/ Special Events Acct: \$7,850.25 / Savings Acct: \$12,033.28 (Page 9)
 - c) Income - Annual Budget: \$124,500.00 / FY to Date: \$22,510.18 (Page 10)
 - d) Expenses - Annual Budget: \$102,233.00 / FY to Date: \$21,646.89 (Page 10)
- V. Board Maintenance (Executive Committee)
 - a) Welcome to new Board Members, Will Davis & Anthony Johnson.
 - b) Proposal of Haley Hardin West as new Board Member. Resume Attached. (Pages 11-12)
 - c) Recruiting New Board Members is imperative. We require a minimum of 15 members. See below.
- VI. Project / Committee / Task Force Reports / Requirements
 - a) Sponsorship Drive (was Membership Drive)
 - Updated Sponsorship Levels (Pages 13-14)
 - Reduction of Direct Mail
 - Increased expense for Facebook Advertising (still withing MD Expense Budget due to reduction in printing costs)
 - b) Empty Bowls
 - Email Campaign as placeholder
 - Potential for digital programming
 - c) Exhibitions / Event Approach Committee
 - GAGA sales exhibition will run into January 2020 allowing us to control traffic flow and respond in real time to changing conditions without compromising the health of our patrons and employees while continuing to offer optimal opportunities for our artists.
 - This year's DCESS exhibit will be a virtual slideshow exhibit available on our website and social media.

VII. Old Business

VIII. New Business to Introduce

a) ED is Requesting a Planning Meeting for January. Scheduling options?

IX. A Next Full Board Meeting to be scheduled?

X. Adjournment

Albany Area Arts Council, Inc.
Executive Committee
October 22, 2020
MINUTES

Attendees: Nicole Williams (Executive Director), Bill Swan (President), Jenny Collins (Secretary), Kayanne Blackwell (Treasurer), Tim Brock, Jim Ligon, and Rachel Mansfield

Nicole Williams had Sandy Peacock proxy to vote.

Meeting called to order at 5:33 p.m. by Bill Swan, President.

Swan informed the Board that with the resignation and matriculation of members, to be discussed later in meeting, the Board of Directors size is not in alignment with the Bylaws. However, per the Bylaws there are enough members to have a quorum. Board meeting will proceed with provisional votes and then send out draft minutes for Board of Directors not in attendance to approve or not approve items that need a vote.

Minutes were reviewed. Kayanne Blackwell motioned for approval. Tim Brock second. Minutes approved provisionally, until review by full Board after meeting.

Kayanne Blackwell presented finances and asked to table vote until she can review year end number with Nicole Williams. Finances will be presented at November's meeting for approval.

Board Maintenance:

- Nicole Williams presented Will Davis as a proposed new member. Tim Brock motioned for approval. Kayanne Blackwell second. Motion was provisionally approved, until review by full Board after meeting.
- Nicole Williams present Anthony Wayne Johnson, Jr. as a proposed new member, sponsored by Reedi Hawkins. Kayanne Blackwell motioned for approval. Tim Brock second. Motion was provisionally approved, until review by full Board after meeting.
- Rachel Mansfield recommended Haley West as a new Board Member. She will follow up with Haley to get a resume to Nicole Williams.
- With the provisional addition of Will Davis and Anthony Wayne Johnson, Jr. the number of Board of Directors members is still lower than indicated by the bylaws. A review of membership represents also needs to be review and implemented if they are not.

Project/Committee/Task Force Reports/Requirements:

- Over The Edge report was presented by Nicole Williams. There was approximately \$2,000 that was fundraised prior to the original reschedule. The fundraising platform will send the donations to the Albany Area Arts Council. Nicole will reach out to the donors to see if they would like a refund of their donation.

- Tim Brock and Rachel Mansfield presented the updated website. New features include virtual exhibitions and board portal.
- Tim Brock and Rachel Mansfield updated the Board of Directors on the receipt of a Google Ads Grant. The Albany Area Arts Council received a \$10,000 per month grant from Google to run digital ads. As long as ads stay within the grants guidelines, there is not a timeframe on the grant.
- Exhibition Update:
 - GAGA sales exhibition will run into January 2020.
 - DCESS exhibit will be virtual this year and hosted on the Albany Area Arts Council updated website.
 - Projecting to have a new exhibition every two months for the year of 2021.

No Old Business to discuss.

New Business:

- Membership Drive needs to be revamped in light of COVID-19 safety guidelines and digital available upgrades. Tim Brock and Rachel Mansfield will develop a draft proposal and send to the Board for review.
- Empty Bowls has been cancelled. Nicole Williams will work with Izzie Sadler, SOWEGA Council on Aging, to draft a letter to be sent to previous patrons letting them know of the cancellation and that there is still a need. Letter will go out early December.

Next meeting will be on November 19.

With no other voting business needing to be conducted, meeting was adjourned 6:36 p.m.

Minutes respectfully submitted by Jenny Collins, Secretary.

11/19/2020 Amendment to minutes. Submitted for review by board at Full Board meeting of same date.

Pursuant to follow up email requesting a vote from the absent Board Members to approve Will Davis and Anthony Johnson as new Board Members, both were proposed and provisionally approved at the in-person meeting, responses to approve were received from Smith Wilson, Wendy Howell, and Reedi Hawkins. That makes the election of the new board members official by unanimous vote of the Full AAAC Board.

Amendment respectfully submitted by Nicole Willis, Executive Director.

5:24 PM

11/17/20

Cash Basis

Albany Area Arts Council Profit & Loss Budget Performance July 2019 through June 2020

	Jul '19 - Jun 20	Budget	Jul '19 - Jun 20	YTD Budget
Ordinary Income/Expense				
Income				
45000 · Investments				
45030 · Interest-Savings, Short-term CD	2.41	5.00	2.41	5.00
Total 45000 · Investments	2.41	5.00	2.41	5.00
46400 · Other Types of Income				
46430 · Miscellaneous Revenue	1,115.00		1,115.00	
46400 · Other Types of Income - Other	202.00		202.00	
Total 46400 · Other Types of Income	1,317.00		1,317.00	
600 · Statement of Revenue				
602 · Contributions Business	2,500.00	2,500.00	2,500.00	2,500.00
603 · Contributions Individuals	26.00		26.00	
604 · Contributions Foundations	5,257.33	4,000.00	5,257.33	4,000.00
615 · Memorials	100.00		100.00	
616 · Government Grants/ COA	45,000.00	45,000.00	45,000.00	45,000.00
621 · Education Programs/ Exhibits				
621.1 · Art Sale (Artist)	259.80	0.00	259.80	0.00
621.3 · Event Donations	63.00		63.00	
621 · Education Programs/ Exhibits - Other	155.00		155.00	
Total 621 · Education Programs/ Exhibits	477.80	0.00	477.80	0.00
622 · Corporate Art Shows				
622.1 · MillerCoors Makes Art	0.00	2,500.00	0.00	2,500.00
Total 622 · Corporate Art Shows	0.00	2,500.00	0.00	2,500.00
626 · Annual Juried Art Show Income				
626.1 · JAS Entry Fee	101.00	2,000.00	101.00	2,000.00
626.4 · JAS Art Sales	500.00	0.00	500.00	0.00
Total 626 · Annual Juried Art Show Income	601.00	2,000.00	601.00	2,000.00
627 · Teen Art Camp				
627 · Teen Art Camp - Other	0.00	0.00	0.00	0.00
Total 627 · Teen Art Camp	0.00	0.00	0.00	0.00
628 · Classes				
Dance Classes (ATC Partnership)	0.00	750.00	0.00	750.00
Total 628 · Classes	0.00	750.00	0.00	750.00
628.0 · Rental/Facility Income				
628.1 · Security Deposit Liab/Expense				
628.1 · Security Deposit Liab/Expense - Ot...	4.65	0.00	4.65	0.00
Total 628.1 · Security Deposit Liab/Expense	4.65	0.00	4.65	0.00
628.2 · Security Dep & Reservation Fee	333.10	2,000.00	333.10	2,000.00
628.0 · Rental/Facility Income - Other	3,150.00	10,000.00	3,150.00	10,000.00
Total 628.0 · Rental/Facility Income	3,487.75	12,000.00	3,487.75	12,000.00
630 · Fundraising Events				
630.1 · Empty Bowls	3,586.42	3,500.00	3,586.42	3,500.00
630.2 · Membership	6,000.00	4,245.00	6,000.00	4,245.00
630.3 · Annual Fundraiser				
630.301 · Sponsorships	0.00	0.00	0.00	0.00
630.302 · Ticket Sales	0.00	0.00	0.00	0.00
630.3 · Annual Fundraiser - Other	0.00	37,500.00	0.00	37,500.00
Total 630.3 · Annual Fundraiser	0.00	37,500.00	0.00	37,500.00
630.4 · DipJar	239.98		239.98	
630 · Fundraising Events - Other	100.00		100.00	

5:24 PM

11/17/20

Cash Basis

Albany Area Arts Council Profit & Loss Budget Performance July 2019 through June 2020

	Jul '19 - Jun 20	Budget	Jul '19 - Jun 20	YTD Budget
Total 630 · Fundraising Events	9,926.40	45,245.00	9,926.40	45,245.00
Total 600 · Statement of Revenue	67,376.28	113,995.00	67,376.28	113,995.00
631 · Paypal Process Surcharges	0.00	0.00	0.00	0.00
Total Income	68,695.69	114,000.00	68,695.69	114,000.00
Gross Profit	68,695.69	114,000.00	68,695.69	114,000.00
Expense				
65000 · Operations				
65001 · Janitorial and Cleaning Expense				
65001.1 · Janitorial Contractor	1,800.00	1,800.00	1,800.00	1,800.00
65001.2 · Cleaning Supplies	0.00	200.00	0.00	200.00
65001.3 · Paper Supplies	144.73	500.00	144.73	500.00
65001 · Janitorial and Cleaning Expense - O...	0.00	0.00	0.00	0.00
Total 65001 · Janitorial and Cleaning Expense	1,944.73	2,500.00	1,944.73	2,500.00
65000 · Operations - Other	0.00	0.00	0.00	0.00
Total 65000 · Operations	1,944.73	2,500.00	1,944.73	2,500.00
66000 · Payroll Expenses	13,962.99	13,566.00	13,962.99	13,566.00
700 · Total Expenses				
711 · Salaries				
331 · FICA	-3,213.00	-3,213.00	-3,213.00	-3,213.00
332 · FED	-4,620.00	-4,620.00	-4,620.00	-4,620.00
333 · STATE TAXES	-2,520.00	-2,520.00	-2,520.00	-2,520.00
711 · Salaries - Other	40,836.40	42,000.00	40,836.40	42,000.00
Total 711 · Salaries	30,483.40	31,647.00	30,483.40	31,647.00
730 · Bank Charges				
730 · Bank Charges - Other	67.03	0.00	67.03	0.00
Total 730 · Bank Charges	67.03	0.00	67.03	0.00
732 · Travel and Meetings	39.76	500.00	39.76	500.00
733 · Computer Expenses				
733.1 · Website, Web Apps & EMarketing	763.08	1,000.00	763.08	1,000.00
733.2 · Software Updates	395.88	0.00	395.88	0.00
733.3 · Printer & Print Related Expense	140.13	170.00	140.13	170.00
733 · Computer Expenses - Other	403.67	0.00	403.67	0.00
Total 733 · Computer Expenses	1,702.76	1,170.00	1,702.76	1,170.00
738 · Depreciation	0.00	1,700.00	0.00	1,700.00
744 · Dues,Subscription&Membership	487.00	2,400.00	487.00	2,400.00
749 · Board Meetings				
749.1 · Board Development Projects	0.00	0.00	0.00	0.00
749 · Board Meetings - Other	0.00	200.00	0.00	200.00
Total 749 · Board Meetings	0.00	200.00	0.00	200.00
751 · Nonemployee Expense	200.00	3,000.00	200.00	3,000.00
757 · Insurance - Liability	0.00	1,600.00	0.00	1,600.00
758 · Workmen's Comp. Ins.	2,145.00	400.00	2,145.00	400.00
764 · Advisory Board	115.76	100.00	115.76	100.00
765 · Legal & Accounting	725.00	1,000.00	725.00	1,000.00
766 · Miscellany	435.46	0.00	435.46	0.00
767 · Advertising & Marketing				
767.1 · Sentext Marketing Campaign	0.00	0.00	0.00	0.00
767 · Advertising & Marketing - Other	0.00	0.00	0.00	0.00
Total 767 · Advertising & Marketing	0.00	0.00	0.00	0.00
770 · Office Supplies				
770 · Office Supplies - Other	305.48	600.00	305.48	600.00

5:24 PM

11/17/20

Cash Basis

Albany Area Arts Council

Profit & Loss Budget Performance

July 2019 through June 2020

	Jul '19 - Jun 20	Budget	Jul '19 - Jun 20	YTD Budget
Total 770 · Office Supplies	305.48	600.00	305.48	600.00
774 · Postage	1,235.00	1,300.00	1,235.00	1,300.00
775 · Professional Fees	30.00	50.00	30.00	50.00
777 · Rental Expense				
777.1 · Security Guard Expense	520.00	1,100.00	520.00	1,100.00
777.2 · Security Deposit Refund	0.00	0.00	0.00	0.00
777 · Rental Expense - Other	0.00	0.00	0.00	0.00
Total 777 · Rental Expense	520.00	1,100.00	520.00	1,100.00
778 · building Maintenance & repairs				
778.1 · Landscaping & Exterior	0.00	1,500.00	0.00	1,500.00
778 · building Maintenance & repairs - Other	161.64	500.00	161.64	500.00
Total 778 · building Maintenance & repairs	161.64	2,000.00	161.64	2,000.00
790 · Telephone, Telecommunications	1,485.35	1,500.00	1,485.35	1,500.00
795 · Utilities	5,267.15	9,000.00	5,267.15	9,000.00
821 · Education Programs/ Exhibits				
821.1 · Publications & Mailing	741.34	1,000.00	741.34	1,000.00
821.2 · Catering / Food & Beverage	1,212.49	3,000.00	1,212.49	3,000.00
821 · Education Programs/ Exhibits - Other	0.00	0.00	0.00	0.00
Total 821 · Education Programs/ Exhibits	1,953.83	4,000.00	1,953.83	4,000.00
832 · Fund Raising Projects				
832.1 · empty bowls	0.00	0.00	0.00	0.00
832.2 · Membership	1,558.99	750.00	1,558.99	750.00
832.3 · Annual Fundraiser				
832.01 · Catering Related Expenses	0.00	0.00	0.00	0.00
832.3 · Annual Fundraiser - Other	0.00	0.00	0.00	0.00
Total 832.3 · Annual Fundraiser	0.00	0.00	0.00	0.00
832.4 · DipJar	149.00	100.00	149.00	100.00
Total 832 · Fund Raising Projects	1,707.99	850.00	1,707.99	850.00
Total 700 · Total Expenses	49,067.61	64,117.00	49,067.61	64,117.00
822 · Special Events Expenses				
822.1 · Family pARTies	0.00	250.00	0.00	250.00
Total 822 · Special Events Expenses	0.00	250.00	0.00	250.00
823 · Corporate Art Shows				
823.1 · MillerCoors Makes Art	0.00	1,300.00	0.00	1,300.00
Total 823 · Corporate Art Shows	0.00	1,300.00	0.00	1,300.00
826 · Annual Juried Art Show Expenses				
826.1 · JAS Catering	-406.58	3,000.00	-406.58	3,000.00
826.2 · JAS Publications & Mailing	68.04	750.00	68.04	750.00
826.3 · JAS Awards	0.00	1,500.00	0.00	1,500.00
826.4 · JAS Juror Fees	0.00	300.00	0.00	300.00
826.5 · JAS Miscellaneous Expenses	0.00	150.00	0.00	150.00
826.6 · JAS Art Sale - Paid to Artist	-42.50	0.00	-42.50	0.00
826 · Annual Juried Art Show Expenses - Other	0.00	0.00	0.00	0.00
Total 826 · Annual Juried Art Show Expenses	-381.04	5,700.00	-381.04	5,700.00
827 · Teen Art Camp Expenses				
827.1 · TAC Instructor Compensation	0.00	0.00	0.00	0.00
827.2 · TAC Art Supplies	0.00	0.00	0.00	0.00
827 · Teen Art Camp Expenses - Other	0.00	0.00	0.00	0.00
Total 827 · Teen Art Camp Expenses	0.00	0.00	0.00	0.00
830 · Transfers				
830.4 · Paypal Fee	228.81	300.00	228.81	300.00

5:24 PM

11/17/20

Cash Basis

Albany Area Arts Council
Profit & Loss Budget Performance
July 2019 through June 2020

	<u>Jul '19 - Jun 20</u>	<u>Budget</u>	<u>Jul '19 - Jun 20</u>	<u>YTD Budget</u>
Total 830 · Transfers	228.81	300.00	228.81	300.00
833 · Over the Edge	6,412.50	18,750.00	6,412.50	18,750.00
Total Expense	71,235.60	106,483.00	71,235.60	106,483.00
Net Ordinary Income	-2,539.91	7,517.00	-2,539.91	7,517.00
Net Income	<u>-2,539.91</u>	<u>7,517.00</u>	<u>-2,539.91</u>	<u>7,517.00</u>

5:32 PM
11/17/20
Cash Basis

Albany Area Arts Council
Balance Sheet
As of November 17, 2020

	<u>Nov 17, 20</u>
ASSETS	
Current Assets	
Checking/Savings	
AAAC operational (AB&T)	22,630.13
AAAC Savings (Back Up)	12,033.28
AAAC Special Events	7,850.25
Total Checking/Savings	<u>42,513.66</u>
Total Current Assets	42,513.66
Fixed Assets	
15000 · Furniture and Equipment	30,470.00
17100 · Accum Depr - Furn and Equip	-30,470.00
Total Fixed Assets	<u>0.00</u>
TOTAL ASSETS	<u>42,513.66</u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Credit Cards	
Nicole's AAAC Credit Card	10.79
Total Credit Cards	<u>10.79</u>
Other Current Liabilities	
21000 · Payroll Protection Loan (CAR...	10,500.00
24000 · Payroll Liabilities	
24331 · FICA Payable	525.30
24332 · FIT W/H Payable	384.19
24333 · GAIT W/H Payable	618.00
Total 24000 · Payroll Liabilities	<u>1,527.49</u>
Total Other Current Liabilities	<u>12,027.49</u>
Total Current Liabilities	<u>12,038.28</u>
Total Liabilities	12,038.28
Equity	
32000 · Unrestricted Net Assets	29,612.09
Net Income	863.29
Total Equity	<u>30,475.38</u>
TOTAL LIABILITIES & EQUITY	<u>42,513.66</u>

5:31 PM
11/17/20
Cash Basis

Albany Area Arts Council
Profit & Loss
July 1 through November 17, 2020

	Jul 1 - Nov 17, 20
Ordinary Income/Expense	
Income	
45000 · Investments	
45030 · Interest-Savings, Short-term CD	0.81
Total 45000 · Investments	0.81
600 · Statement of Revenue	
604 · Contributions Foundations	9.37
616 · Government Grants/ COA	22,500.00
Total 600 · Statement of Revenue	22,509.37
Total Income	22,510.18
Gross Profit	22,510.18
Expense	
65000 · Operations	
65001 · Janitorial and Cleaning Expense	
65001.1 · Janitorial Contractor	750.00
65001.2 · Cleaning Supplies	332.16
Total 65001 · Janitorial and Cleaning Expe...	1,082.16
Total 65000 · Operations	1,082.16
66000 · Payroll Expenses	4,522.00
700 · Total Expenses	
711 · Salaries	
331 · FICA	-1,071.00
332 · FED	-1,540.00
333 · STATE TAXES	-840.00
711 · Salaries - Other	14,000.00
Total 711 · Salaries	10,549.00
730 · Bank Charges	39.09
733 · Computer Expenses	
733.1 · Website, Web Apps & EMarketing	347.88
733.2 · Software Updates	72.00
733.3 · Printer & Print Related Expense	53.95
Total 733 · Computer Expenses	473.83
744 · Dues,Subscription&Membership	337.00
751 · Nonemployee Expense	40.00
758 · Workmen's Comp. Ins.	376.00
765 · Legal & Accounting	50.00
766 · Miscellany	104.26
770 · Office Supplies	30.23
774 · Postage	240.00
778 · building Maintenance & repairs	30.00
790 · Telephone, Telecommunications	674.91
795 · Utilities	2,754.14
821 · Education Programs/ Exhibits	
821.1 · Publications & Mailing	100.00
821 · Education Programs/ Exhibits - Ot...	244.27
Total 821 · Education Programs/ Exhibits	344.27
Total 700 · Total Expenses	16,042.73
Total Expense	21,646.89
Net Ordinary Income	863.29
Net Income	863.29

Hello

I'm Haley Hardin West

107 CONOLY STREET
LEESBURG, GA 31763
(229) 894-3933
HALEYHWEST@GMAIL.COM

Outgoing self-starter, visual artist, and small business owner with over 4 years experience owning and managing a paint and sip business.. Solely responsible for all marketing, communications, customer service, finances, designs, and class instruction.

Experience

JUNE 2016 - PRESENT

Brush Strokes & Buzzed Folks | Albany, GA - *Owner/Artist*

- Manage large groups in a classroom setting
- Demonstrate different painting techniques
- Responsible for scheduling classes, managing supplies, and coordinating guests
- Able to lead a structured lesson for small and large groups
- Create original artwork to teach to guests

JUNE 2017 - JUNE 2019

Aspire BHDD | Albany, GA - *Child and Adolescent Therapist*

- Skilled in establishing and maintaining professional counseling relationships with children and adolescents ages 5-18.
- Consistently collaborated with individuals and family to create individualized treatment plans, addressing goals and alleviation of symptoms.
- Developed and implemented a climate change program to promote kindness and social responsibility at Lee County Primary School
- Developed and organized a community art show to celebrate Recovery Month.
- Proficient utilization of CareLogic
- Skilled in following strict policies and procedures regarding paperwork, payment, documentation, and privacy
- Versed in ethical regulations and policies relating to clinical mental health counseling

Community Involvement

- Board member/Mental Health Advisor for Heritage of Hope
- Consistently hosts benefits via Brush Strokes & Buzzed Folks to raise funds for local nonprofits (such as NAMI, The Liberty House, and Anyone for Autism) and donates event tickets for silent auctions.

- Organized and directed The Testify Gala - an art show featuring visual and musical artists who struggle with mental health diagnoses.
- Albany, GA Rocks administrator and volunteer at Albany Museum of Art Family Day 2017
- Developed and implemented an annual climate change program (Compassion Games) to promote kindness and social responsibility for the Lee County School System
- Developed and organized an annual community art show to celebrate Recovery Month.
- Albany Relief & Recovery Volunteer (January 2017 – May 2017)
- Data Entry at the Salvation Army Office (January 2013)
- Alpha Pregnancy Center Peer Counselor (November 2011 – September 2012)
- Legacy Run Volunteer (March 2012)
- Battlefield Cross Memorial Fundraiser Administrator (June 2012 – August 2012)
- Providence Church Festival Volunteer (April 2012)

Education

Regent University (August 2013– May 2017) – MA in Counseling
Park University (August 2010 – May 2012) – BS in Social Psychology
Certified (October 2011) – CareNet Peer Counseling Training
Darton College (August 2006– May 2009) – AS in General Studies

Awards

2020 - Nominated for Leadership Albany Class of 2020
2019 - Albany Herald's 2019 Reader's Choice winner for Local Artist
2018 - Finalist for Albany Area Chamber of Commerce Albany Under 40
2012 - Graduated Magna Cum Laude from Park University
2012 - Accepted as a member of Alpha Sigma Lambda at Park University
2012 - Received a "What's Right in the Community" award from Fox81 in Albany, GA
2010 - Received the Park University Military Family Scholarship
2009 - Graduated Cum Laude from Darton College

AAAC Sponsorship Levels

We consider the promotion of arts and culture to be fundamental to the consolidation of our community.

As a local 501(c)3 non-profit organization, we are proud to provide services that save money for other arts and cultural organizations, improve the quality of life for the citizens of Albany and surrounding areas, and contribute to the revitalization of our historic downtown. The AAAC engages in private sector fundraising to support the cost of our service provision. We believe that we can customize a partnership with any local corporate interest that encourages innovative programming across a broad community audience while benefiting both the AAAC and the corporate sponsor.

Supporter - \$50

Sponsorship level includes:

- Invitations to all opening receptions and special programming
- Early admission into opening receptions for artists' talk and Q&A

Admirer - \$100

Sponsorship level includes:

- Invitations to all opening receptions and special programming
- Early admission into opening receptions for artists' talk
- Name listed in the sponsorship section of AlbanyArtsCouncil.org

Enthusiast - \$500

Sponsorship level includes:

- Invitations to all opening receptions and special programming
- Early admission into opening receptions for artists' talk
- Name listed in the sponsorship section of AlbanyArtsCouncil.org
- 1 Albany Arts Council T-Shirt
- 10% discount on artwork purchases
- Waived reservation fee for facility rentals

Muse - \$1000

Sponsorship level includes:

- Invitations to all opening receptions and special programming
- Early admission into opening receptions for artists' talk
- 1 Albany Arts Council T-Shirt
- 10% discount on artwork purchases
- Waived reservation fee for facility rentals
- Business logo (if applicable) listed in the sponsorship section of AlbanyArtsCouncil.org
- 2 Hour Conference Room Rental

Patron - \$2,500

Sponsorship level includes:

- Invitations to all opening receptions and special programming
- Early admission into opening receptions for artists' talk
- 2 Albany Arts Council T-Shirts
- 10% discount on artwork purchases
- Waived reservation fee for facility rentals
- Business logo (if applicable) listed in the sponsorship section of AlbanyArtsCouncil.org
- 2 Hour Conference Room Rental
- Sponsoring recognition for an opening reception at the AAAC. (Includes business logo (if applicable) as sponsor on exhibition webpage and mention at opening reception)

Visionary - \$5,000

Sponsorship level includes:

- Invitations to all opening receptions and special programming
- Early admission into opening receptions for artists' talk
- 4 Albany Arts Council T-Shirt
- 10% discount on artwork purchases
- Waived reservation fee for facility rentals
- Business logo (if applicable) listed in the sponsorship section of AlbanyArtsCouncil.org
- 2 Hour Conference Room Rental
- Sponsoring recognition for an opening reception at the AAAC. (Includes business logo (if applicable) as sponsor on exhibition webpage)
- Logo listed on Homepage of AlbanyArtsCouncil.org as "2021 Visionary Sponsor"